

| RUBROS                                         | AL 31/12/2021<br>(REAL) | AL 31/12/2022<br>(REAL) | AL 31/12/2023<br>(ESTIMADO) | PRESUPUESTO AÑO 2024 |               |               |               |               |               |               |               |               |               |               |               | 31/12/2025<br>(PROYECTADO) | 31/12/2026<br>(PROYECTADO) | 31/12/2027<br>(PROYECTADO) |
|------------------------------------------------|-------------------------|-------------------------|-----------------------------|----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------------------|----------------------------|----------------------------|
|                                                |                         |                         |                             | ENERO                | FEBRERO       | MARZO         | ABRIL         | MAYO          | JUNIO         | JULIO         | AGOSTO        | SETIEMBRE     | OCTUBRE       | NOVIEMBRE     | DICIEMBRE     |                            |                            |                            |
| ACTIVO                                         | 0                       | 0                       | 0                           |                      |               |               |               |               |               |               |               |               |               |               |               |                            |                            |                            |
| ACTIVO CORRIENTE                               | 0                       | 0                       | 0                           |                      |               |               |               |               |               |               |               |               |               |               |               |                            |                            |                            |
| Efectivo y Equivalentes al Efectivo            | 192,808,139             | 298,558,385             | 239,431,935                 | 304,753,029          | 127,978,404   | 146,128,813   | 235,270,376   | 353,628,889   | 167,729,652   | 216,669,990   | 268,089,956   | 181,061,129   | 300,655,782   | 371,879,585   | 415,908,575   | 560,117,918                | 516,579,117                | 453,291,270                |
| Inversiones Financieras                        | 1,193,139,719           | 1,048,363,876           | 62,381,714                  | 62,381,714           | 62,381,714    | 62,381,714    | 62,381,714    | 62,381,714    | 62,381,714    | 62,381,714    | 62,381,714    | 62,381,714    | 72,381,714    | 74,092,223    | 75,802,732    | 62,381,713                 | 62,381,713                 | 62,381,713                 |
| Cuentas por Cobrar Comerciales (Neto)          | 183,149,771             | 233,734,224             | 227,862,018                 | 188,972,269          | 226,801,678   | 247,560,266   | 218,884,656   | 206,202,767   | 256,804,057   | 222,616,659   | 257,886,661   | 274,105,737   | 210,911,712   | 154,550,953   | 130,676,732   | 104,621,131                | 97,230,590                 | 72,865,459                 |
| Otras Cuentas por Cobrar (Neto)                | 32,131,069              | 29,552,510              | 33,401,135                  | 37,497,918           | 12,339,502    | 20,534,599    | 25,881,336    | 31,573,899    | 39,563,200    | 43,400,932    | 17,254,195    | 25,501,817    | 27,836,568    | 32,577,140    | 35,031,894    | 34,512,200                 | 35,821,625                 | 37,157,239                 |
| Cuentas por Cobrar a Entidades Relacionadas    | 164,145,278             | 199,225,459             | 227,605,068                 | 162,849,990          | 277,144,341   | 272,764,286   | 305,352,597   | 203,276,699   | 318,702,098   | 308,944,816   | 324,021,179   | 324,957,037   | 320,243,064   | 284,147,946   | 320,452,726   | 348,567,606                | 348,048,446                | 347,217,961                |
| Inventarios                                    | 5,385,569               | 5,851,554               | 5,970,249                   | 5,604,982            | 5,483,997     | 5,240,591     | 5,131,175     | 5,452,021     | 5,260,100     | 5,305,793     | 5,221,590     | 5,170,958     | 5,368,452     | 5,346,452     | 5,337,452     | 5,180,100                  | 5,161,600                  | 5,146,450                  |
| Activos Biológicos                             | 0                       | 0                       | 0                           | 0                    | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0                          | 0                          | 0                          |
| Activos No Corrientes Mantenidos para la Venta | 0                       | 0                       | 0                           | 0                    | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0                          | 0                          | 0                          |
| Activos por Impuestos a las Ganancias          | 0                       | 41,375,546              | 78,823,936                  | 91,828,954           | 91,828,954    | 94,616,877    | 94,616,877    | 84,540,352    | 74,625,787    | 64,041,325    | 53,872,512    | 41,326,712    | 30,880,413    | 21,961,426    | 13,875,516    | 0                          | 0                          | 0                          |
| Gastos Pagados por Anticipado                  | 24,356,049              | 3,418,740               | 31,192,860                  | 26,108,697           | 13,014,505    | 14,185,782    | 8,446,403     | 6,464,002     | 18,704,858    | 4,488,020     | 40,920,277    | 38,683,190    | 36,515,732    | 34,290,962    | 32,066,837    | 14,784,880                 | 28,683,040                 | 42,859,164                 |
| Otros Activos                                  | 0                       | 0                       | 0                           | 0                    | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0                          | 0                          | 0                          |
| TOTAL ACTIVO CORRIENTE                         | 1,795,115,594           | 1,860,080,294           | 906,668,915                 | 879,997,553          | 816,973,095   | 863,412,928   | 955,965,134   | 953,520,343   | 943,771,466   | 927,849,249   | 1,029,648,084 | 953,188,294   | 1,004,793,437 | 978,846,687   | 1,029,152,464 | 1,130,165,548              | 1,093,906,131              | 1,020,919,256              |
| ACTIVO NO CORRIENTE                            | 0                       | 0                       | 0                           |                      |               |               |               |               |               |               |               |               |               |               |               |                            |                            |                            |
| Cuentas por Cobrar Comerciales                 | 0                       | 0                       | 0                           | 0                    | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0                          | 0                          | 0                          |
| Otras Cuentas por Cobrar                       | 19,387,884              | 19,363,167              | 14,940,549                  | 14,594,237           | 14,594,237    | 13,456,507    | 12,177,893    | 11,906,062    | 11,570,329    | 11,239,227    | 10,912,755    | 10,590,915    | 10,273,705    | 10,106,996    | 9,940,287     | 8,569,567                  | 6,569,059                  | 4,568,551                  |
| Cuentas por Cobrar a Entidades Relacionadas    | 108,859,256             | 89,008,597              | 74,028,864                  | 73,326,746           | 73,326,746    | 72,852,009    | 49,718,207    | 47,278,835    | 46,613,372    | 45,947,907    | 45,282,443    | 44,616,978    | 43,951,513    | 43,115,660    | 42,279,807    | 31,568,018                 | 21,537,782                 | 11,507,546                 |
| Activos Biológicos                             | 0                       | 0                       | 0                           | 0                    | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0                          | 0                          | 0                          |
| Inversiones Mobiliarias (Neto)                 | 0                       | 0                       | 0                           | 902,983,264          | 892,321,216   | 871,555,079   | 871,435,724   | 880,785,424   | 882,752,104   | 889,916,661   | 909,598,435   | 909,347,303   | 880,900,694   | 879,190,185   | 877,479,676   | 0                          | 0                          | 0                          |
| Propiedad de Inversión                         | 0                       | 0                       | 0                           | 0                    | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0                          | 0                          | 0                          |
| Propiedades,Planta y Equipo (Neto)             | 2,154,382,781           | 2,066,560,962           | 1,980,556,765               | 1,971,211,327        | 1,961,846,004 | 1,953,643,626 | 1,945,757,480 | 1,936,552,921 | 1,999,502,199 | 1,990,032,564 | 1,981,184,775 | 1,972,658,348 | 1,963,234,120 | 1,956,923,907 | 1,950,714,828 | 1,891,106,550              | 2,018,851,609              | 2,143,037,749              |
| Activos Intangibles (Neto)                     | 2,015,197               | 1,999,521               | 1,678,625                   | 1,875,936            | 1,624,989     | 2,715,302     | 2,787,021     | 2,990,317     | 3,298,646     | 3,583,730     | 4,614,232     | 4,606,881     | 4,683,386     | 4,708,386     | 4,733,386     | 3,748,646                  | 8,683,168                  | 13,754,355                 |

|                                                 |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |
|-------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Activos por Impuestos a las Ganancias Diferidos | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| Otros Activos                                   | 51,820        | 51,820        | 892,478,105   | 51,820        | 51,820        | 51,820        | 51,820        | 51,820        | 51,820        | 51,820        | 51,820        | 51,820        | 51,820        | 51,820        | 51,820        | 852,014,759   | 689,269,743   | 672,774,115   |
| TOTAL ACTIVO NO CORRIENTE                       | 2,284,696,938 | 2,176,984,067 | 2,963,682,908 | 2,964,043,330 | 2,943,765,012 | 2,914,274,343 | 2,881,928,145 | 2,879,565,379 | 2,943,788,470 | 2,940,771,909 | 2,951,644,460 | 2,941,872,245 | 2,903,095,238 | 2,894,096,954 | 2,885,199,804 | 2,787,007,540 | 2,744,911,361 | 2,845,642,316 |
| TOTAL ACTIVO                                    | 4,079,812,532 | 4,037,064,361 | 3,870,351,823 | 3,844,040,883 | 3,760,738,107 | 3,777,687,271 | 3,837,893,279 | 3,833,085,722 | 3,887,559,936 | 3,868,621,158 | 3,981,292,544 | 3,895,060,539 | 3,907,888,675 | 3,872,943,641 | 3,914,352,268 | 3,917,173,088 | 3,838,817,492 | 3,866,561,572 |
| Cuentas de Orden                                | 318,810,151   | 303,529,235   | 287,408,346   | 294,010,700   | 291,227,036   | 286,485,270   | 288,252,581   | 316,214,786   | 411,857,718   | 390,953,662   | 389,182,352   | 386,360,520   | 394,304,278   | 394,304,278   | 394,304,278   | 370,671,946   | 352,138,349   | 348,616,965   |
| PASIVO Y PATRIMONIO                             | 0             | 0             | 0             |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |
| PASIVO CORRIENTE                                | 0             | 0             | 0             |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |
| Sobregiros Bancarios                            | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| Obligaciones Financieras                        | 1,637,336     | 309,272,116   | 366,957,215   | 254,433,815   | 101,167,896   | 101,127,508   | 359,977,488   | 301,815,491   | 253,139,380   | 204,127,310   | 134,490,212   | 1,793,570     | 1,738,350     | 1,738,350     | 1,738,350     | 158,238,497   | 158,238,497   | 158,238,497   |
| Cuentas por Pagar Comerciales                   | 191,906,481   | 291,004,113   | 246,098,050   | 245,668,018   | 293,330,746   | 295,250,153   | 286,048,695   | 267,676,770   | 292,638,499   | 282,945,576   | 334,243,052   | 349,178,488   | 347,057,123   | 278,580,140   | 268,466,419   | 234,406,211   | 274,061,614   | 303,421,764   |
| Otras Cuentas por Pagar                         | 38,209,698    | 25,307,317    | 43,104,327    | 47,753,830    | 44,742,316    | 268,148,058   | 51,255,684    | 49,147,156    | 64,250,294    | 44,826,130    | 60,756,550    | 58,461,488    | 58,431,551    | 56,897,212    | 56,765,152    | 45,693,769    | 43,343,986    | 41,947,207    |
| Cuentas por Pagar a Entidades Relacionadas      | 37,900,660    | 6,550,911     | 5,695,855     | 5,715,328     | 5,300,803     | 43,910,406    | 6,789,357     | 6,177,590     | 5,082,732     | 5,987,147     | 5,363,258     | 6,507,405     | 6,017,472     | 6,017,472     | 6,017,472     | 5,082,732     | 5,064,232     | 5,049,082     |
| Provisiones                                     | 51,013,701    | 61,881,248    | 44,934,721    | 33,897,393    | 33,790,692    | 33,788,695    | 37,434,415    | 37,161,506    | 51,174,823    | 51,174,823    | 51,160,733    | 51,593,950    | 40,639,938    | 33,070,777    | 33,086,777    | 46,622,098    | 63,515,420    | 81,229,275    |
| Pasivos Mantenidos para la Venta                | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| Pasivos por Impuestos a las Ganancias           | 83,552,956    | 0             | 0             | 24,089,642    | 23,684,851    | 26,681,520    | 35,426,301    | 49,307,154    | 57,675,786    | 66,456,993    | 85,485,081    | 85,013,439    | 88,845,468    | 94,198,968    | 102,535,029   | 33,444,661    | 4,683,703     | 16,242,926    |
| Beneficios a los Empleados                      | 62,511,925    | 48,855,533    | 30,906,956    | 35,759,827    | 35,313,642    | 25,520,339    | 24,366,488    | 28,538,145    | 32,682,044    | 35,015,979    | 41,104,555    | 44,121,386    | 47,557,988    | 50,403,171    | 53,631,849    | 56,174,774    | 51,852,011    | 52,620,845    |
| Otros Pasivos                                   | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| TOTAL PASIVO CORRIENTE                          | 466,732,757   | 742,871,238   | 737,697,124   | 647,317,853   | 537,330,946   | 794,426,679   | 801,298,428   | 739,823,812   | 756,643,558   | 690,533,958   | 712,603,441   | 596,669,726   | 590,287,890   | 520,906,090   | 522,241,048   | 579,662,742   | 600,759,463   | 658,749,596   |
| PASIVO NO CORRIENTE                             | 0             | 0             | 0             |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |
| Obligaciones Financieras                        | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| Cuentas Pagar Comerciales                       | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| Otras Cuentas por pagar                         | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| Cuentas por pagar a Entidades Relacionadas      | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| Pasivo por impuesto a las Ganancias Diferidos   | 492,940,741   | 446,000,133   | 426,415,848   | 424,783,824   | 423,151,800   | 421,519,777   | 419,887,753   | 418,255,729   | 416,623,706   | 414,991,682   | 413,359,658   | 411,727,634   | 410,095,611   | 408,463,587   | 406,831,563   | 385,288,849   | 350,154,239   | 297,677,761   |
| Provisiones                                     | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| Beneficios a los Empleados                      | 33,394,915    | 34,185,499    | 30,864,412    | 30,864,412    | 30,864,412    | 30,864,412    | 30,864,412    | 30,864,412    | 30,864,412    | 30,864,412    | 30,864,412    | 30,864,412    | 30,864,412    | 30,864,412    | 30,864,412    | 26,364,412    | 22,864,412    | 19,364,412    |
| Otros Pasivos                                   | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| Ingresos Diferidos (Neto)                       | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| TOTAL PASIVO NO CORRIENTE                       | 526,335,656   | 480,185,632   | 457,280,260   | 455,648,236   | 454,016,212   | 452,384,189   | 450,752,165   | 449,120,141   | 447,488,118   | 445,856,094   | 444,224,070   | 442,592,046   | 440,960,023   | 439,327,999   | 437,195,975   | 411,653,261   | 373,018,651   | 317,042,173   |
| TOTAL PASIVO                                    | 993,068,413   | 1,223,056,870 | 1,194,977,384 | 1,102,966,089 | 991,347,158   | 1,246,810,868 | 1,252,050,593 | 1,188,943,953 | 1,204,131,676 | 1,136,390,052 | 1,156,827,511 | 1,039,261,772 | 1,031,247,913 | 960,234,089   | 959,437,023   | 991,316,003   | 973,778,114   | 975,791,769   |

|                              |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |
|------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| PATRIMONIO                   | 0             | 0             | 0             |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |
| Capital                      | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 | 2,162,645,620 |
| Acciones de Inversión        | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| Capital Adicional            | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| Resultados no Realizados     | -160,384,154  | -256,471,507  | -180,027,383  | -171,053,951  | -180,116,692  | -197,767,909  | -197,869,361  | -189,922,115  | -188,250,437  | -182,160,563  | -165,431,056  | -155,594,702  | -176,424,381  | -176,424,381  | -176,424,381  | -219,039,603  | -235,490,619  | -251,986,247  |
| Reservas Legales             | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   | 432,529,124   |
| Otras Reservas               | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| Resultados Acumulados        | 651,953,529   | 475,304,254   | 260,227,078   | 316,954,001   | 354,332,897   | 133,469,568   | 188,537,303   | 238,889,140   | 276,503,953   | 319,216,925   | 394,721,345   | 416,218,725   | 457,890,399   | 493,959,189   | 536,164,882   | 549,721,944   | 505,355,253   | 547,581,306   |
| Otras Reservas de Patrimonio | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| TOTAL PATRIMONIO             | 3,086,744,119 | 2,814,007,491 | 2,675,374,439 | 2,741,074,794 | 2,769,390,949 | 2,530,876,403 | 2,585,842,686 | 2,644,141,769 | 2,683,428,260 | 2,732,231,106 | 2,824,465,033 | 2,855,798,767 | 2,876,640,762 | 2,912,709,552 | 2,954,915,245 | 2,925,857,085 | 2,865,039,378 | 2,890,769,803 |
| TOTAL PASIVO Y PATRIMONIO    | 4,079,812,532 | 4,037,064,361 | 3,870,351,823 | 3,844,040,883 | 3,760,738,107 | 3,777,687,271 | 3,837,893,279 | 3,833,085,722 | 3,887,559,936 | 3,868,621,158 | 3,981,292,544 | 3,895,060,539 | 3,907,888,675 | 3,872,943,641 | 3,914,352,268 | 3,917,173,088 | 3,838,817,492 | 3,866,561,572 |
| Cuentas de Orden             | 318,810,151   | 303,529,235   | 287,408,346   | 294,010,700   | 291,227,036   | 286,485,270   | 288,252,581   | 316,214,786   | 411,857,718   | 390,953,662   | 389,182,352   | 386,360,520   | 394,304,278   | 394,304,278   | 394,304,278   | 370,671,946   | 352,138,349   | 348,616,965   |

FOEPR086

Fecha Cierre: 10/12/2024

Hora Cierre: 08.38.45

PRESUPUESTO EJERCICIO 2024

## Estado de Resultados Integrales

Ajustado - EN NUEVOS SOLES

FORMATO N.4P

| RUBROS                                                                                                                                              | AL 31/12/2021<br>(REAL) | AL 31/12/2022<br>(REAL) | AL 31/12/2023<br>(ESTIMADO) | PRESUPUESTO AÑO 2024 |             |             |             |               |               |               |               |               |               |               |               | 31/12/2025<br>(PROYECTADO) | 31/12/2026<br>(PROYECTADO) | 31/12/2027<br>(PROYECTADO) |
|-----------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|-------------------------|-----------------------------|----------------------|-------------|-------------|-------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------------------|----------------------------|----------------------------|
|                                                                                                                                                     |                         |                         |                             | ENERO                | FEBRERO     | MARZO       | ABRIL       | MAYO          | JUNIO         | JULIO         | AGOSTO        | SETIEMBRE     | OCTUBRE       | NOVIEMBRE     | DICIEMBRE     |                            |                            |                            |
| INGRESOS DE ACTIVIDADES ORDINARIAS                                                                                                                  | 0                       | 0                       | 0                           |                      |             |             |             |               |               |               |               |               |               |               |               |                            |                            |                            |
| Ventas Netas de Bienes                                                                                                                              | 0                       | 0                       | 0                           | 0                    | 0           | 0           | 0           | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0                          | 0                          | 0                          |
| Prestación de Servicios                                                                                                                             | 2,293,480,319           | 2,516,717,981           | 2,622,914,572               | 212,355,769          | 435,169,548 | 649,250,624 | 867,362,012 | 1,082,064,764 | 1,308,922,679 | 1,527,645,811 | 1,788,106,870 | 2,011,263,482 | 2,235,612,337 | 2,442,179,228 | 2,649,769,744 | 2,755,794,129              | 2,736,209,562              | 2,517,793,227              |
| TOTAL DE INGRESOS DE ACTIVIDADES ORDINARIAS                                                                                                         | 2,293,480,319           | 2,516,717,981           | 2,622,914,572               | 212,355,769          | 435,169,548 | 649,250,624 | 867,362,012 | 1,082,064,764 | 1,308,922,679 | 1,527,645,811 | 1,788,106,870 | 2,011,263,482 | 2,235,612,337 | 2,442,179,228 | 2,649,769,744 | 2,755,794,129              | 2,736,209,562              | 2,517,793,227              |
| Costo de Ventas                                                                                                                                     | 1,504,189,180           | 1,771,566,225           | 2,193,276,382               | 136,576,245          | 301,375,333 | 454,195,058 | 597,927,086 | 736,757,915   | 894,873,417   | 1,044,794,822 | 1,211,248,370 | 1,387,536,426 | 1,548,883,131 | 1,701,010,249 | 1,842,644,482 | 1,974,143,783              | 2,021,806,684              | 1,775,544,669              |
| GANANCIAS (PÉRDIDA BRUTA)                                                                                                                           | 789,291,139             | 745,151,756             | 429,638,190                 | 75,779,524           | 133,794,215 | 195,055,566 | 269,434,926 | 345,306,849   | 414,049,262   | 482,850,989   | 576,858,500   | 623,727,056   | 686,729,206   | 741,168,979   | 807,125,262   | 781,650,346                | 714,402,878                | 742,248,558                |
| Gastos de Ventas y Distribución                                                                                                                     | 26,839,814              | 34,491,903              | 39,648,028                  | 2,711,064            | 5,995,955   | 8,466,491   | 10,915,740  | 14,481,405    | 17,084,422    | 20,555,623    | 23,264,985    | 25,870,097    | 29,357,495    | 33,511,177    | 37,531,130    | 39,841,660                 | 39,398,370                 | 37,189,761                 |
| Gastos de Administración                                                                                                                            | 54,575,203              | 54,186,104              | 49,531,896                  | 3,819,654            | 7,240,313   | 11,177,684  | 15,883,735  | 20,185,408    | 24,683,057    | 28,793,653    | 33,950,442    | 37,823,511    | 41,337,813    | 47,253,815    | 56,269,070    | 65,648,035                 | 63,595,566                 | 63,382,756                 |
| Ganancia (Pérdida) de la baja de Activos Financieros medidos al Costo Amortizado                                                                    | 0                       | 0                       | 0                           | 0                    | 0           | 0           | 0           | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0                          | 0                          | 0                          |
| Otros Ingresos Operativos                                                                                                                           | 160,629,040             | 20,901,599              | 17,260,629                  | 707,301              | 1,726,748   | 3,741,991   | 3,952,658   | 3,991,337     | 6,249,143     | 6,277,144     | 12,820,005    | 13,179,215    | 13,465,775    | 13,665,775    | 14,375,775    | 6,500,000                  | 6,500,000                  | 6,500,000                  |
| Otros Gastos Operativos                                                                                                                             | 35,558,487              | 52,567,691              | 39,690,154                  | 0                    | 0           | 245,476     | 996,131     | 1,017,210     | 17,447,930    | 18,489,812    | 18,494,146    | 19,161,654    | 20,142,633    | 20,142,633    | 20,942,633    | 3,800,000                  | 3,800,000                  | 3,800,000                  |
| GANANCIA (PÉRDIDA) OPERATIVA                                                                                                                        | 832,946,675             | 624,807,657             | 318,028,741                 | 69,956,107           | 122,284,695 | 178,907,906 | 245,591,978 | 313,614,163   | 361,082,996   | 421,289,045   | 513,968,932   | 554,051,009   | 609,357,040   | 653,927,129   | 706,758,204   | 678,860,651                | 614,108,942                | 644,376,041                |
| Ingresos Financieros                                                                                                                                | 40,354,944              | 64,697,322              | 79,335,100                  | 7,712,513            | 10,797,411  | 12,756,598  | 19,396,090  | 27,373,783    | 32,999,233    | 40,178,972    | 51,703,629    | 59,539,917    | 46,332,968    | 51,797,708    | 57,292,307    | 81,557,731                 | 65,446,656                 | 64,472,112                 |
| Diferencia de cambio (Ganancias)                                                                                                                    | 61,447,066              | 31,172,329              | 13,441,003                  | 5,364,531            | 5,602,594   | 6,564,807   | 7,815,975   | 8,692,646     | 14,816,805    | 14,404,459    | 15,466,654    | 15,800,646    | 17,261,678    | 17,951,678    | 18,641,678    | 5,237,500                  | 5,342,250                  | 5,449,097                  |
| Gastos Financieros                                                                                                                                  | 2,254,490               | 14,910,227              | 33,375,422                  | 2,055,255            | 7,555,564   | 4,720,199   | 6,690,000   | 8,780,417     | 10,568,101    | 11,828,683    | 12,520,444    | 24,534,376    | 12,801,299    | 13,024,110    | 13,251,378    | 10,020,342                 | 11,381,309                 | 11,457,174                 |
| Diferencia de Cambio (Pérdidas)                                                                                                                     | 20,494,936              | 52,574,562              | 22,348,821                  | 1,793,355            | 3,275,838   | 6,125,382   | 6,624,054   | 7,058,229     | 8,548,235     | 12,139,713    | 11,970,629    | 14,594,775    | 13,895,221    | 14,013,221    | 14,131,221    | 6,433,500                  | 6,502,170                  | 6,632,213                  |
| Participación de los Resultados Netos de Asociadas y Negocios Conjuntos Contabilizados por el Método de la Participación                            | 0                       | 0                       | 0                           | 0                    | 0           | 0           | 0           | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0                          | 0                          | 0                          |
| Ganancias (Pérdidas) que surgen de la Diferencia entre el Valor Libro Anterior y el Valor Justo de Act. Financ. Reclasif. Medidos a Valor Razonable | 0                       | 0                       | 0                           | 0                    | 0           | 0           | 0           | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0                          | 0                          | 0                          |
| RESULTADO ANTES DEL IMPUESTO A LAS GANANCIAS                                                                                                        | 911,999,259             | 653,192,519             | 355,080,601                 | 79,184,541           | 127,853,298 | 187,383,730 | 259,489,989 | 333,841,946   | 389,782,698   | 451,904,080   | 556,648,142   | 590,262,421   | 646,255,166   | 696,639,184   | 755,309,590   | 749,202,040                | 667,014,369                | 696,207,863                |
| Gasto por Impuesto a las Ganancias                                                                                                                  | 260,045,730             | 177,888,265             | 94,853,523                  | 22,457,618           | 33,747,479  | 53,914,162  | 70,952,686  | 94,952,806    | 113,278,745   | 132,687,155   | 161,926,797   | 174,043,696   | 188,364,767   | 202,679,995   | 219,144,708   | 199,480,096                | 161,659,116                | 148,626,557                |
| GANANCIA (PÉRDIDA) NETA DE OPERACIONES CONTINUADAS                                                                                                  | 651,953,529             | 475,304,254             | 260,227,078                 | 56,726,923           | 94,105,819  | 133,469,568 | 188,537,303 | 238,889,140   | 276,503,953   | 319,216,925   | 394,721,345   | 416,218,725   | 457,890,399   | 493,959,189   | 536,164,882   | 549,721,944                | 505,355,253                | 547,581,306                |
| Ganancia (Pérdida) Neta de Impuesto a las Ganancias Procedente de Operaciones Discontinuas                                                          | 0                       | 0                       | 0                           | 0                    | 0           | 0           | 0           | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0                          | 0                          | 0                          |

|                                                                                          |              |             |             |            |            |             |             |             |             |             |             |             |             |             |             |             |             |             |
|------------------------------------------------------------------------------------------|--------------|-------------|-------------|------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| GANANCIA (PÉRDIDA) NETA DEL EJERCICIO                                                    | 651,953,529  | 475,304,254 | 260,227,078 | 56,726,923 | 94,105,819 | 133,469,568 | 188,537,303 | 238,889,140 | 276,503,953 | 319,216,925 | 394,721,345 | 416,218,725 | 457,890,399 | 493,959,189 | 536,164,882 | 549,721,944 | 505,355,253 | 547,581,306 |
| COMPONENTES DE OTRO RESULTADO INTEGRAL:                                                  | 0            | 0           | 0           |            |            |             |             |             |             |             |             |             |             |             |             |             |             |             |
| Ganancias (Pérdidas) Neta por Activos Financieros Disponibles para la Venta              | -160,384,154 | -96,087,353 | 76,444,124  | 8,973,432  | -89,309    | -17,740,526 | -17,841,978 | -9,894,732  | -8,223,054  | -2,133,181  | 14,596,327  | 24,432,681  | 3,603,003   | 3,603,003   | 3,603,003   | -20,526,108 | -16,451,016 | -16,495,628 |
| Ganancias (Pérdidas) de Inversiones en Instrumentos de Patrimonio                        | 0            | 0           | 0           | 0          | 0          | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           |
| Otros Componentes de Resultado Integral                                                  | 0            | 0           | 0           | 0          | 0          | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           |
| OTRO RESULTADO INTEGRAL ANTES DE IMPUESTOS                                               | -160,384,154 | -96,087,353 | 76,444,124  | 8,973,432  | -89,309    | -17,740,526 | -17,841,978 | -9,894,732  | -8,223,054  | -2,133,181  | 14,596,327  | 24,432,681  | 3,603,003   | 3,603,003   | 3,603,003   | -20,526,108 | -16,451,016 | -16,495,628 |
| IMPUESTO A LAS GANANCIAS RELACIONADO CON COMPONENTES DE OTRO RESULTADO INTEGRAL          | 0            | 0           | 0           |            |            |             |             |             |             |             |             |             |             |             |             |             |             |             |
| Ganancias Netas por Activos Financieros Disponibles para la Venta                        | 0            | 0           | 0           | 0          | 0          | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           |
| Ganancias de Inversiones por Instrumentos de Patrimonio                                  | 0            | 0           | 0           | 0          | 0          | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           |
| Otros componentes de Resultado Integral                                                  | 0            | 0           | 0           | 0          | 0          | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           |
| SUMA DE COMPONENTES DE OTRO RESULTADO INTEGRAL CON IMPUESTO A LAS GANANCIAS RELACIONADAS | 0            | 0           | 0           | 0          | 0          | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           |
| Otros resultados Integrales                                                              | -160,384,154 | -96,087,353 | 76,444,124  | 8,973,432  | -89,309    | -17,740,526 | -17,841,978 | -9,894,732  | -8,223,054  | -2,133,181  | 14,596,327  | 24,432,681  | 3,603,003   | 3,603,003   | 3,603,003   | -20,526,108 | -16,451,016 | -16,495,628 |
| RESULTADO INTEGRAL TOTAL DEL EJERCICIO, NETO DEL IMPUESTO A LA RENTA                     | 491,569,375  | 379,216,901 | 336,671,202 | 65,700,355 | 94,016,510 | 115,729,042 | 170,695,325 | 228,994,408 | 268,280,899 | 317,083,744 | 409,317,672 | 440,651,406 | 461,493,402 | 497,562,192 | 539,767,885 | 529,195,836 | 488,904,237 | 531,085,678 |
| Depreciación:                                                                            | 123,907,446  | 123,849,613 | 111,977,706 | 9,315,940  | 18,651,685 | 27,974,660  | 37,310,006  | 46,708,084  | 56,081,880  | 65,453,743  | 74,859,358  | 84,247,508  | 93,633,877  | 103,116,227 | 112,598,577 | 86,985,136  | 96,673,064  | 99,429,282  |
| Amortización:                                                                            | 959,248      | 3,319,045   | 3,382,463   | 9,314      | 30,025     | 58,145      | 79,711      | 106,098     | 139,259     | 166,886     | 229,433     | 292,622     | 1,777,809   | 1,870,309   | 1,962,809   | 1,100,000   | 1,100,000   | 1,100,000   |